All open courses take place in Exeter unless stated otherwise

→	January
8	ILM Induction
10	ILM Induction
16	Excel Introduction Plus
16	Time Management (Yeovil) *
17&24	Mastering People Management (2 days)
21	Managing for Efficiency & Effectiveness
22	Problem Solving & Decision Making

→	February	
5	Train the Trainer	*
12	The Art of Delegation, Motivation & Empowerment	**
12	Assertiveness, Self-Confidence & Communication (Yeovil)	*
14-15	Introduction to People Management (2 days)	*
27	Finance for non-Finance Managers	
28	Assertiveness, Self-Confidence & Communication	*

→	March	
4	Supervision Skills	*
5	Excel Intermediate	
6	Time Management	*
7	Conversational Selling	
14	Presentation Skills	*
18	Effective Meetings & Minute Taking	
20	Dealing with Difficult People & Negativity	*
27	Leading your Team & Raising the Bar	**



Crisp Professional Development is an approved centre for the Institute of Leadership and Management (ILM), delivering programmes from Level 3 (Team Leader) to Level 5 (Senior Management).

s sta	s stated otherwise				
	→	April			
	2	ILM Induction			
	4	ILM Induction			
	4	Positive Psychology, Strengths & Resilience			
	24	Excel Introduction Plus			
	25	Customer Service Excellence	*		
	····				
	→	May			
	1	Effective Continuous Performance Conversations	*		
	2-3	Being A Leader (Module 1)			
	9	Introduction to Project Management			
	14	Excel Advanced			
	15-16	Introduction to People Management (2 days)	*		
	21&28	Mastering People Management (2 days)			
	22	Assertiveness, Self-Confidence & Communication	*		
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	→	June			
	4	Communicating with Confidence for Women			
	5	Excel Intermediate			
	6	The Art of Delegation, Motivation & Empowerment	**		
	7	Coaching Skills for Managers	*		
	17	Recruiting & Interviewing Excellence			
	20-21	Being A Leader (Module 2)			
	26	Introduction to NLP			
	27	Managing for Efficiency & Effectiveness			
	· · · · ·	· · · · · · · · · · · · · · · · · · ·			
	→	July			
	2	Writing for Business & Marketing			
	3	Supervision Skills	*		
	4	Essential Art of Persuasion & Influence			
	9	ILM Induction			

ILM Induction

Mental Health Awareness at Work

Emotionally Intelligent Leadership

Introduction to People Management (2 days)

→	August	
6	Essential HR for Managers	
7	Excel Introduction Plus	
8	Time Management	*
14	Dealing with Difficult People & Negativity	*
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→	September	
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9	Assertiveness, Self-Confidence & Communication	*
10	Leading your Team & Raising the Bar Train the Trainer	* *
11	Trail the Trailer	*
12	Excel Intermediate	
17&24	Mastering People Management (2 days)	
26-27	Introduction to People Management (2 days)	*
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→	October	
1	Supervision Skills	*
3	Excel Advanced	
8	ILM Induction	
9	ILM Induction	
10	Customer Service Excellence	*
15	Effective Continuous Performance Conversations	*
17	Finance for non-Finance Managers	
29	Managing for Efficiency & Effectiveness	
31	The Art of Delegation, Motivation & Empowerment	* *
* * * * *	•••••	
>	November	
6	Time Management	*
7	Excel Introduction Plus	
12	Assertiveness, Self-Confidence & Communication	*
18	Presentation Skills	*
19-20	Introduction to People Management (2 days)	*
26	Positive Psychology, Strengths & Resilience	
27	Dealing with Difficult People & Negativity	*

December 58.12 Mastering People Management (2 days) GET MORE FOR YOUR MONEY WITH OUR

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£725 + VAT †

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- * Select courses for 'CPD Essentials'

GOT A TEAM TO DEVELOP?

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† Excludes 'Being A Leader' which is charged at £1,000 + VAT for 4 days

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